# **Product Booklet**





# **Contents**

About WebXpress	3
Supply Chain Verticals Served	5
WebXpress Customers	6
Solution for 3PL, Manufacturers and Retailers	7
Supply Chain Visibility Platform	8
Transportation Control Tower	9
E-Commerce Logistics Management	10
Solution for Transporters and Fleet Operators	11
Multi-Company Warehouse Management	12
Digital Ecosystem	13
Contact us	14



# **About WebXpress**

WebXpress is India's leading suite of cloud-based technology solutions to make supply sustainable and capital efficient.

WebXpress is not just a technology but a digital ecosystem to help customers reach next level of productivity and profitability.

Our customers are supported by a team 85+ professionals with deep domain expertise and analytics capability.

"WebXpress is representative of the collective intelligence of 100+ leading logistics companies and 10,000+ users. WebXpress is built by customers - we only enable the right technology, people, and processes that make your supply chains intelligent."

- Apurva Mankad, Founder & CEO

With WebXpress, you can deploy a world-class solution and pay only for what you use. Also, you will never be outdated, as WebXpress offers new features every month and incorporates all new technologies relevant to your business and customers.

### **Quick Facts about WebXpress**

15+
Years of industry experience

+08

Customers across verticals

500,000+

Transactions handled every day

8+

Countries of operation



#### **Solution Stack**

### **WebXpress Point Solutions**



Integrated Transport and Fleet Management



Multi-Company Warehouse Management



End-to-End E-Commerce Logistics

**Our Platform Solutions** 



Supply Chain Visibility Platform





# **Supply Chain Verticals Served**

### **Transportation**







Air Cargo



FTL / Fleet owner



Container (EXIM)



**Tanker Business** 



Cold Chain

### Warehousing



FMCG



Consumer Durables



Cold Chain



E-Com Fulfilment



Manufacturing



Liquid/Powder

# E-Commerce Logistics



Standard E-com



First Mile



Long Haul/Inter-city



Last Mile



Hyperlocal

# LogiCloud Platform



Retail



Manufacturing

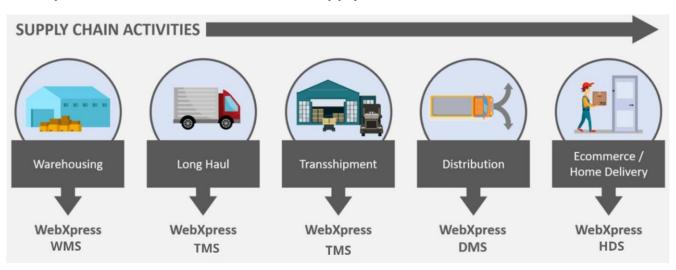


Service



3<sup>rd</sup> Party Logistics

### WebXpress Solutions cover end to end supply chain blocks





### **WebXpress Customers**

WebXpress technology is in use by largest of logistics companies such as Aditya Birla Fashion and Retail, Skechers, DTDC, FedEx, Rhenus, Toll, Linfox, among others. But WebXpress is an equal favourite of start-ups and fast-growing SME players.

### WebXpress is present in 15+ cities in India and over 8+ countries across the globe





#### Some of our noteworthy customers, across verticals and products

























### **Customer Speak!**

"We currently manage close to 10,000 pin-codes with the help of WebXpress technology. They are our IT partner and advisor, and we rely on them to keep our operations in good control."

- DTDC

"By using WebXpress, we have drastically reduced operational costs and achieved efficiency beyond expectation. We get the latest innovations thanks to regular updates and support."

Scorpion Express

"We use WebXpress systems to simplify operations across all our verticals as well as for our warehouses. They even make our payments convenient by powerful integrations."

Rhenus



# Solution for 3PL, Manufacturers and Retailers

WebXpress caters to Users of logistics services with a specialized solution to manage Transportation as a vertical or separate division.

#### **Benefits**

- ✓ Reduce cost of ownership and complexity through INTEGRATED "Procure to Pay" solution
- ✓ Reduce costs and carbon footprint though algorithm driven planning and routing solutions
- Digitize ecosystem with Vendor Portal managing vehicle request to bidding to placement
- Automate payments through contract management and payable calculations
- ✓ Granular measurement of every leg of operations using Mobile Applications and IoT
- ✓ Get real time proof of delivery using Geofences and POD images
- ✓ Visibility of parcel movement through Express Cargo API integration
- ✓ Real time shipment level monitoring using Control Tower
- Management by exceptions with automated alerts based on tolerance rules set

- Procurement: Spot Bidding for ad-hoc vehicle placement, online placement of vehicles
- Load Planning: Plan optimum vehicle capacity based on orders against customer, time slot, product constraints
- Route Planning: Optimize delivery run covering maximum delivery with minimum km. Manage time slot, no entry, customer priority constraints
- Vehicle Placement: Measure request vs.
   placement, right capacity placement. Measure
   vehicle arrival to docking to dispatch TAT
- **Vehicle Checklist:** Capture vehicle checklist parameters against business vertical
- Safety Record: Measure safety incidents and publish safety dashboard
- Delivery Execution: Measure vehicle waiting time, unloading time, transit time against planned route
- Mobile App: Record delivery in real time, capture multiple PODs against shipment, delay reasons using Mobile App
- Vendor and customer contracts: Populate agreed vendor and customer contracts and auto calculate payables/ receivables
- Customer Contracts: All the above posting data is converted into Balance Sheets and P&L statements.
- Customer Portal: Customer self-services portal for track and trace and dashboards
- Control Tower: Real time shipment and vehicle monitoring. Automated alerts based on rules.
   Auto arrival using Geo-fencing
- Carbon Footprint: Calculate carbon footprint for each shipment and vehicle trip

# **Supply Chain Visibility Platform**



Manage your supply chain partners with LogiCloud, a platform trusted by leading 3PLs, manufacturers, and retailers in India.

#### **Benefits**

- ✓ Free your IT team from hassle of integrating with logistics companies
- ✓ Digitize process from LSP selection to POD and freight audit
- ✓ Digitize even small and local logistics partners- to get 100% coverage
- ✓ Data driven measurement of Vendor performance against agreed SLAs
- ✓ Manage all types of movement through single solution- Vendor to warehouse, Warehouse to Store and Reverse logistics
- ✓ Digitalising customer communication through tracking portal and mobile app
- ✓ Faster Proof of Delivery to ensure provisioning and trade collections

- Multi-LSP Tracking: Single window of tracking of shipment across 100+ logistics companies
- LSP Allocation: Automatic allocation of Logistics Partner based on multi-parameter algorithm
- Order Digitization: Integration with ERP to get shipments, online pickup confirmation, Airway Bill creation, E-way bill generation
- SLA measurement: Estimation of delivery TAT in reports, letting you predict and react to possible delays.
- Vendor Portal: Portal and mobile access for "non-digital" logistics partners
- POD audit: Automation of POD capture using APIs. Online Audit of POD to determine quality of delivery
- Freight Audit: Populate vendor contracts, auto calculation of freight, automated audit of vendor invoice data
- Reverse Logistics: Manage end to end cycle from request for reverse pickup, LSP allocation, E-way bill generation, reverse pick-up and deposit to warehouse.
- LSP Scorecard: Rate all LSPs based on their efficiency and reliability standards
- Full Stack of Analytics: LogiCloud offers over 10 dashboards and 30+ reports



# **Transportation Control Tower**

Set up a Control Tower using WebXpress digital solution to integrate movement of all vehicles. Control Tower is tightly Integrated with Transportation solution to combine shipment and trip data with telematics and predict delays, alert deviations form norm.

#### **Benefits**

- ✓ Reduce your time to market with ready to use Control Tower
- ✓ Plug-and-play connection with 30 plus IoT partners, thus minimum set-up time
- ✓ IoT vendor neutral solution thus ensuring highest level of SLA for your operations
- ✓ TMS integrated to focus on Shipment level SLA
- ✓ Automated Alerts requires minimum operating team
- ✓ Prevention is better than cure: Dynamic Delay Measurement to alert on potential supply chain failures

- Plug and Play Integration: Pre-integration with 25+GPS and 3+ SIM partners
- TMS/ERP Integration: Ready APIs to get Trip level data from TMS or ERP to combine with Vehicle data
- Shipment Tracking: Vehicle data extrapolated to each shipment, thus providing real time visibility
- Dynamic Prediction: Predict delivery time based on current location and destination of vehicle. Compare with standard route data and predict delay
- Delay Ageing: Check how delayed are vehicles based on hours of delay
- Geo-fence management: Geo-fence creation and update to create virtual map of all stakeholder locations
- Safety Control: Control on night driving, speed limit zones, unsafe location halts
- Trip Track: Trace every trip and check idle time, deviations, over speeding
- Automated Alerts: Set rules for alerts for vehicle halt, route deviations, speeding, driver SOS.
- Ticketing system: Ticket generation for every alert and auto escalation based on response time
- IoT Monitoring: Monitor vehicle sensors and IoT devices such as temperature sensors, driver behaviour camera, alcohol sensors, sleep alerts and raise Alert on Control Tower
- Mobile App access: Take your control tower anywhere using a Mobile App
- Device Monitoring: Monitor GPS and SIM devices across partners to ensure continuous data stream. Alert in case of data failure to partners

# **E-Commerce Logistics Management**

From first-mile, line-haul, to last-mile, and all steps in between, WebXpress makes the dispersed movement of e-com logistics efficient and easy to manage in tight schedule.

#### **Benefits**

- ✓ End to end solution from Vendor Pick up to Transshipment to Last Mile Delivery
- ✓ Mobile enabled solution for scanning of each package at every stage
- Manage COD cycle with cash collection, deposit and repatriation
- ✓ Convert COD to digital payments through fintech integration
- ✓ Ensure customer and biker privacy through call masking integration
- ✓ Easy to manage returns and exchange cycle

- Order Upload Mapping: Upload orders by mapping customer/vendor-defined formats rather than re-mapping it to standard format.
- DCR Categorisation: Create several DCR series to distinguish by function, ex. dockets starting with 7 for prepaid and 8 for COD, even ones to define if pin-codes are serviceable or not.
- Drops shipment and Trans shipment: Pick up from multiple customer warehouses and distribute across multiple hubs as required.
- DEPS Management: Integration of Damage, excess, shortage at time of arrival of material.
- Route Management: Detailed routing master available to enable users to send order as per the pre-decided route. Each route itself can have multiple drop locations and rates.
- **Delivery-Zone Management:** Map pin-codes to zones so orders can be classified by areas.
- Bagging: Group dockets into bags and easily track them throughout their journey using barcodes on seals.
- Control Tower of Drivers: Using GPS and livedata sync from driver phones, you can see their current location, delivery status, and cash-inhand levels.
- Customer Tracking Website: Integration-ready webpage, with custom branding, to let endcustomers track delivery progress.
- Multiple Attempts and RTO: System handles multiple delivery attempts followed by RTO, as well as partial and full return by customers.
- Cash Reconciliation: COD remittance and cash returns to customers and vendors.
- Billing Management: Queue bills for automatic creation at night and send auto-emails to customers at docket level.
- Contract Management: Handle complex contracts based on location and service level.

# **Solution for Transporters and Fleet Operators**

WebXpress TMS for Transporter and Fleet operators is a specialized solution to help them manage end to end business cycle from booking to balance sheet.

#### **Benefits**

- ✓ Reduce technology complexity through integrated solution to handle Booking to Balance Sheet cycle
- ✓ Same system for all verticals- thus reduces total cost of technology ownership
- ✓ Ensure every demand is met with through "Request to Placement" system
- ✓ Protect and increase your non-freight revenues- Demurrage charges, Diesel Price Hike, Detention management
- ✓ Eliminate E-way bill penalties through automated validation and extension of Eway bills
- Process automation through bar coding, GPS integration, geo-fence based arrival and delivery
- ✓ Reduce working capital through automated customer billing
- ✓ Get better rates from vendors through transparent and faster payments
- ✓ Control operations in real time through mobile Application, GPS and IoT integrations
- ✓ Manage your own fleet Fuel, Drivers, Workshop maintenance

- Demand Management:
- Booking Operations: Multi-mode support air, road, rail – with the option to add walk-in customers for paid and to-pay.
- Trans-shipment & Delivery: Auto-sensing of stock to be trans-shipped or delivered, with possibility of part-delivery of consignments.
- Contract Management: Record and maintain complex details such as charges, company level rates, and customer freight contracts.
- Customer Portal: Ready to use tool for your customers. Easily integrates with your website.
- POD Management: Capture digital PODs via driver mobile and save on cloud. Integrate POD with customer freight billing
- Mobile App: Docket quick entry, tracking, and delivery update.
- Financial Auto-posting: Debit / Credit Notes of all operations are automatically generated.
- Financial Accounts Management: All the above posting data is converted into Balance Sheets and P&L statements.
- Fleet Management: Fuel Requisition: Cash and IOCL management, Driver Settlement: Tracking / reimbursement against fuel and advance expenses, Fleet Maintenance: Internal / external facility management, with job approval hierarchy, Tyre Management: Full life-cycle management, including mount / dismount, rotation, tread depth recording, tyre remoulding, warranty, and scrapping.
- Reports & Dashboards: Host of advanced and detailed data analysis via charges and tables.
   Every aspect of your business is covered.

# **Multi-Company Warehouse Management**

WebXpress Acres is a cloud and mobile-enabled warehouse management system, with integrated billing to make every pallet and square-foot more efficient and profitable.

#### **Benefits**

- Multi-location warehouse management with the ability to keep them consolidated or decentralised.
- ✓ Barcoding for pallets and racks to automate record keeping and avoid errors.
- Data integrations possible using EDI-ANSI, EDIFACT, and Rosettanet. FTP and direct CSV upload also available.
- ✓ Stock transfer between warehouses (external) or within (internal) is possible with little need to generate additional documentation. The system manages the records on its own.
- ✓ Hardware integrations possible for advanced technologies like RFID, pick-tolight, and temperature sensors.
- ✓ Fully GST compliant billing management with SAC and HSN-code maintained for all services and products.

- ASN Management: Integrate with 3<sup>rd</sup> party systems to receive ASN to make your business more efficient.
- GRN Management: Streamline inbound flow by quickly scan SKUs during staging via an Android enabled barcode reader / phone.
- Wave Put/Pick: System suggested put-away and pick-up routes, ensuring maximum warehouse utilisation and minimum TAT.
- Stock Inspection: Conduct broad or SKUspecific checks to confirm the quality and integrity of stored goods.
- Cycle Count Checking: Verify if the digital and real-world match. Easily request past inventory ledgers. Also, conduct stock readjustment with maker-checker authorisation.
- DEPS Management: Document and save proof of any discrepancies in received stock.
- Customisable SKUs: Gain the versatility to kit and batch your SKUs, mark them as fast / slowmoving, use multi-unit of measurement (with auto-conversion), and even decimal quantity recording (for weight / volume-based goods).
- All Possible Pick Logics: Flexibility to select FIFO, FEFO, FMFO, LIFO, and Batch / Lot-wise.
- Dispatch Management: Connect to 3<sup>rd</sup> party systems and plan outbound movement and documentation.
- Customer Contracts: Define fixed weight / amounts, as well as variable rate beyond what is fixed. In-Transportation, a Route-wise, and a Vehicle-type-wise contract available.
- Advanced Billing: Option of customer-wise, tonnage-wise, transportation-wise, containernumber-wise, customer-order-number-wise, and plant-wise billing.

# **Digital Ecosystem**

Gone are the days when companies used systems for themselves; today, they connect them to various parties so they can all work in collaboration. In a post-GST and especially post-demonetization world, people want all information compiled under one roof. With that in mind, WebXpress is trying to reach the next level of technology, which is to build a larger ecosystem.

### **GPS and IoT Integration**

Logistics work in real time thus data from all operations need to be real time as well. WebXpress solutions are integrated with over 20+ GPS and IoT providers to get data from any vehicle.

- GPS data from dedicated devices, SIM cards, Mobile Smart Phones
- Integrated with operations to reflect data at Trip and Shipment level
- Use of Geo-fences to automate vehicle arrival at transporter and customer locations

#### E-Way Bill Management

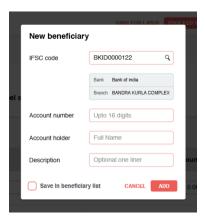
WebXpress has an extensive E-way bill management system integrated with each step of transportation. Our solution eliminates any potential penalty from non-compliance due to expiry or invalidity of E-way bills.

- E-way bill Part A generation: Generate Part A using order data and transporter details
- E-way bill validation: Ensure correct E-way will is assigned to transporter and it is valid
- Consolidated E-way Bill: Generate Trip level E-way bill combining shipment level E-way bill and generate Part B for each
- E-way bill extension: Automated extension of E-way bill expiring in transit or in stock

### Payment Integration for Vendors, Toll and Fuel

While operations have become highly centralised, there is one area that isn't – money transfer – and it causes a huge loss of time and effort. WebXpress solves this problem as follows:

- Account Transfers: Most business maintain multiple accounts for different use cases. Add them to WebXpress and link payments to operations rather individual net-banking portals.
- Fuel-card Recharges: Go cashless while paying oil companies, link your IOCL or BPCL card accounts and do one-click approval-based recharges.
- Toll-tag Recharges: Like fuel-cards, toll-tags from leaders like ICICI can be recharged via WebXpress with full request-based procedures.





### **Contact us**

We at WebXpress love when people reach out to us, this is why we have so many avenues of communication!

#### **Broadline Contact**

Sales & Inquiry: +91-22-2851-0018

#### **Email Contact**

Sales & Inquiry: business@webxpress.in

<u>Legal</u>: info@webxpress.in

HR & Recruitment: hr@webxpress.in

#### **Our Offices**

**Headquarters** (Mumbai)

406 to 410, B Wing, Navkar Chambers, Andheri Kurla Road, Near Marol Metro Station, Andheri (East), Mumbai – 400059

Regional Office (New Delhi)

107, First Floor, Suncity Trade Tower, Sector 21, Old Delhi Road, Gurugram, Haryana – 122001

#### On the Internet

• Website: www.webxpress.in

LinkedIn: linkedin.com/company/webxpress-in

Facebook: facebook.com/Go.WebXpress

Twitter: twitter.com/@GoWebXpress

SlideShare: slideshare.net/WebXpress IN

• WhatsApp: +91-22-2851-0018